



# The ENTER EdTech Project

Entering the EdTech Entrepreneurship World

## How to close sales like an absolut pro

### Description

There's no one way to close a deal, but these tips will help you create a winning game plan. Steps to close a sale.

### Tip (How / When to use the resource)

### Keywords

sales, sales approaches, sales process

### Author

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### Link

<https://www.salesforce.com/resources/articles/sales-closing-techniques/>

### Country

United States

### Target Group

Entrepreneur

### Topic Category

Business

### Topic

- Business in general  
(*Business models, product development, MVP, lean, customer, competition, impact business, EdTech business specifics, metrics, legal issues, EdTech startup case studies etc.*)

### Relevance depending on the stage of the venture

- Early Stage  
(*company registered, pre-revenue*)

### EdTech Subsector(s)

- Life-long Learning

### Scope

- International

### Content Type

Website

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