



The ENTER EdTech Project

Entering the EdTech Entrepreneurship World

How to close sales like an absolut pro

Description

There's no one way to close a deal, but these tips will help you create a winning game plan. Steps to close a sale.

Tip (How / When to use the resource)

Keywords

sales, sales approaches, sales process

Author

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Link

<https://www.salesforce.com/resources/articles/sales-closing-techniques/>

Country

United States

Target Group

Entrepreneur

Topic Category

Business

Topic

- Business in general
(Business models, product development, MVP, lean, customer, competition, impact business, EdTech business specifics, metrics, legal issues, EdTech startup case studies etc.)

Relevance depending on the stage of the venture

- Early Stage
(company registered, pre-revenue)

EdTech Subsector(s)

- Life-long Learning

Scope

- International

Content Type

Website

Copyrights

Free

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